

Partner NEXUS

Network of Excellence, Unity, and Safeguarding

A Unified Partner Program for MSP/MSSPs, VARs, and Distributors

Welcome to Heimdal Partner NEXUS, where cybersecurity excellence meets collective growth. In today's ever-evolving digital landscape, partnering with Heimdal isn't just a choice; it's a strategic move to elevate your service offerings and stand out in the competitive IT services market.

Our unified partner program is designed to empower Managed Service Providers (MSPs) and Managed Security Service Providers (MSSPs), Value-Added Resellers (VARs), and Distributors, providing you with the tools and expertise to navigate the complex cybersecurity terrain.



Benefits of Partnering with Heimdal:

Comprehensive Cybersecurity Solutions:

Heimdal offers a powerful arsenal of cybersecurity solutions that act as your clients' digital shields. From battling malware and phishing to fortifying against ransomware, we've got every cyber threat covered. It's not just security; it's peace of mind.

Proactive Threat Prevention:

We don't wait for threats to strike; we hunt them down before they even knock on your clients' IT estate. Our solutions are built on proactive threat prevention, turning the tide against cyber attackers. Fewer incidents mean you can focus on growing your business, not firefighting.

User-Friendly Management:

Navigating the cybersecurity landscape can be a maze, but not with Heimdal. Our user-friendly, unified security platform makes securing your clients' environments a breeze. It's like having a cybersecurity command center at your fingertips.

Real-Time Threat Intelligence:

In the fast-paced world of cyber threats, every second counts. Heimdal arms you with real-time threat intelligence and automated threat hunting tools. Identify, neutralize, and annihilate threats lightning fast. Stay one step ahead in the cybersecurity incident response game.

KEY TECHNOLOGY HIGHLIGHTS:

- ✓ Widest XDR suite in the industry, featuring our 10-in-1 award-winning solutions
- ✓ Single unified multi-tenant console for managing all products across multiple attack surfaces
- ✓ Advanced threat intelligence powered by AI/ML, leveraging MITRE ATT&CK techniques, crowd-sourced intelligence, and supported by our human experts
- ✓ Cloud-native architecture with 99.9% uptime and no impact on system performance Instant solution deployment within minutes
- ✓ Deep, native bi-lateral telemetry between products, inventory, users and processes
- ✓ Dedicated Threat Hunting and Automated Response capabilities included Complements Microsoft 365 or Google Workspace environments
- ✓ Optional on-demand Managed SOC services available World-class support and dedicated customer service

Partner Support and Training:

We're not just partners; we're your cybersecurity allies. Heimdal offers partner programs that come with in-depth training and rock-solid support. Equip yourself with the knowledge and tools you need to be a cybersecurity champion for your clients.

Scalability:

Whether you're working with small businesses or enterprises, Heimdal scales seamlessly. No need for massive infrastructure investments. Grow your business without limits with our modular set-up and straightforward licensing.

Reputation That Speaks Volumes:

Heimdal's reputation in the cybersecurity industry isn't just good; it's stellar. Leverage our UK, EU, US, and global acclaim for innovation and effectiveness to build trust and credibility with your clients.

Compliance Simplified:

Heimdal's solutions strongly align with various compliance requirements. Navigate the regulatory maze effortlessly and help your clients meet those standards with ease.

Unlock New Revenue Streams:

Offering Heimdal's cybersecurity solutions doesn't just protect your clients; it can also boost your bottom line. Expand your service portfolio and watch your revenue soar.

A Partnership That Lasts:

Partnering with Heimdal isn't just about today; it's about the future. Build a long-term, mutually beneficial relationship with us. Together, we'll navigate the ever-evolving cybersecurity landscape and seize new opportunities.

In summary, Heimdal Partner NEXUS is your gateway to becoming a cybersecurity champion. Join us, and together, we'll unlock the full potential of cybersecurity and drive collective success in the digital age. Discover how Heimdal can transform your business and elevate your cybersecurity offerings.

Ready to join the fastest-growing global cybersecurity community?

[Unlock the Power of Partnership with Heimdal →](#)

Why choose Heimdal as your security partner?

Heimdal is an industry-leading unified and AI-powered cybersecurity solutions provider established in Copenhagen in 2014. With an integrated approach to cybersecurity, Heimdal has dramatically boosted operational efficiency and security effectiveness for over 15k+ customers globally.

Heimdal empowers CISOs, Security Teams, and IT admins to enhance their SecOps, reduce alert fatigue, and be proactive using one seamless XDR security platform.

Our award-winning line-up of 10+ fully integrated cybersecurity solutions span the entire IT estate, allowing organizations to be proactive, whether remote or onsite. That's why our product line and managed services offer solutions for every problem, whether at the endpoint or network, in vulnerability management, privileged access, implementing Zero Trust, thwarting Ransomwares, preventing BECs, and much more.



Angus Shaw
Sales Director

"Heimdal is a vital partner for Brigantia. Their cybersecurity solutions empower our network of providers across the UK and Ireland, delivering top-tier protection. Heimdal's proactive threat prevention, user-friendly management, and real-time threat intel bolsters end clients' security while freeing up resources for growth inside our partners.

Their support and training they offer partners transform traditional MSPs into cybersecurity experts, building trust at all levels. Partnering with Heimdal strengthens any channel partners offering and opens new recurring revenue opportunities. It's a trust-driven partnership for success in the ever-changing cybersecurity landscape."

